

Workshop Five

**Persuasion Versus Propaganda** 

#### Outline of Workshops

- 1. Personal Identity Who am I?
- 2. Group identity, belonging and Shared (British) Values
- 3. Stereotyping
- 4. Extremist views and behaviour
- 5. Propaganda and the media
- 6. Staying safe online





## Group Agreement

- Be open and honest
- Confidentiality
- Ask if you don't understand
- Join in







# Dealing with difficult issues



- Listen and respect the opinions of others - even if you don't agree with them
- Challenge the issue not the person
- Agree/Disagree/Agree to Differ



## The place to put questions and issues that need to be discussed at the end of the workshop





# Workshop Five

## Persuasion Versus Propaganda



## Learning Outcomes:

I will **understand** what **propagand**a is.

I will understand how propaganda is used by extremist groups.



#### Activity - The Art of Persuasion

Do what I want you to do!

Erm.... ok







# What is Propaganda?



A range of techniques that are used to influence our thoughts, beliefs, emotions or behaviour.



## What do these images have in common?





# Propaganda comes in many different forms



It can tell us how much we should **like** something



Or how something **might be** for our health





# Propaganda has been used to support various causes...





By different groups, at different times.

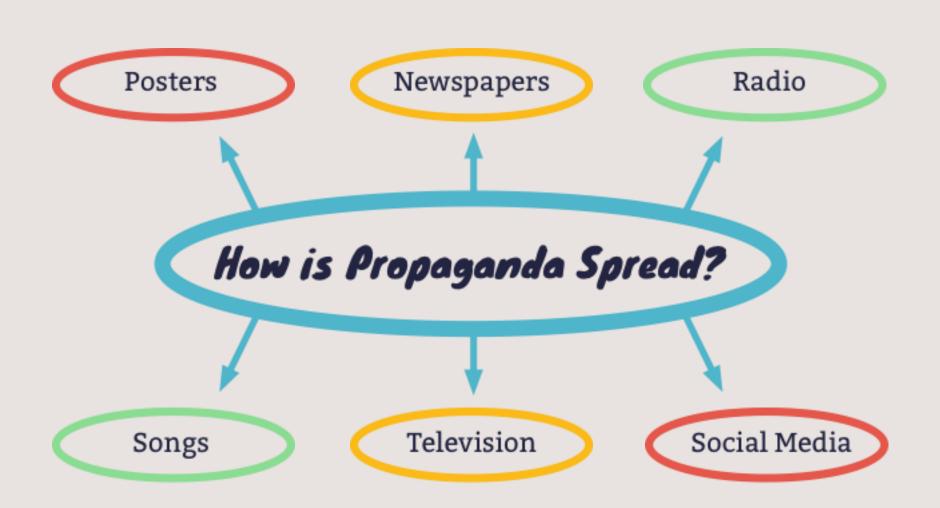




## Who uses propaganda?



- The media
- Political parties
- Extremist groups





### Different propaganda techniques



#### Bandwagon

Everyone is doing it.
You must **join in** to **fit in**.



#### Name-calling

**Labelling** a person or group of people with **negative** words.



#### Fear

Using words or images to play on our **fears**.





### Different propaganda techniques



#### Card Stacking

**one side** of the argument.



#### **Emotional Words**

Using words that make you **feel strongly** about someone or something.



#### Compare & Contrast

People are led to believe that a person or thing is **better** than another.





Name-calling

What type of propaganda uses negative words against a person or idea?

**Bandwagon** 

What type of propaganda makes you want to jump in and follow everyone else?

Compare & Contrast

This type of propaganda creates a 'us' and 'them' mentality.

Fear

When our fears are played upon what type of propaganda is being used?

**Card Stacking** 

What type of propaganda only presents one side of the argument?



### Activity - Did you get the message?



#### Activity - Did you get the message?



- f. What beliefs of behaviour is the author attempting to influence?
- 2. Who is the propaganda/ message aimed at?
- 3. What propaganda tricks are being used?
- 4. What is the key message being communicated?

#### Activity - Did you get the message?



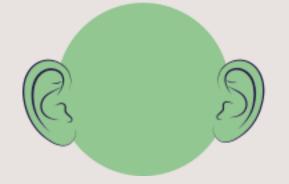
- 1. What propaganda tricks are being used?
- 2. What is the key message being communicated?
- 3. Who is the author?
- 4. What beliefs of behaviour is the author attempting to influence?



# How can we avoid being used by propaganda?



**Watch** for the use of propaganda



**Read** and **listen** to reliable and trustworthy sources







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